



# Invitation to Tender – Tyres for KZ2 & KZ UK



The Motor Sports Association ('MSA') is the governing body of motor sport in the United Kingdom. The MSA, jointly with the Association of British Kart Clubs (ABkC), invites tyre manufacturers to submit Tenders (the "Tenderer") for the right to be the sole supplier of slick and wet tyres for the MSA KZ2 and the ABkC KZ UK classes (the "Classes") with effect from 01 January 2018 up to and including 31 December 2020. One slick and one wet tyre – as detailed below – from the same selected manufacturer will be chosen and these tyres will be the only permitted tyres for each of the Classes, for the duration of the agreement.

In the event that a Tenderer wishes to respond via an authorised UK agent this is permissible, however any agreement will only be entered into with the tyre manufacturer.

## 1. Tenders must include:

- a. The Tenderer's name and address including any Registered Office address and any Company registration number
- b. A contact name for a responsible person in respect of the Tender (including email address and telephone number)
- c. Details of a promotion and awards package for the ABkC Super 4 Short Circuit Gearbox National Kart Championship for KZ UK and, the MSA British Short Circuit Kart Championship for KZ2
- d. The proposed retail price of the tyres and a discount structure for approved traders and championship promoters.

## 2. Tyres must:

- a. be currently CIK-FIA homologated and of the following compounds:
  - i. CIK-FIA 'Option' (hard) slick\*
  - ii. CIK-FIA 'Prime' (medium) slick\*
  - iii. CIK-FIA 'Wet'
- \* Note: The Prime tyre will be selected for the KZ2 class. For the KZ UK tyre either the Prime or the Option will be selected depending on the durability required for club racing.
- b. each carry a unique barcode in accordance with current CIK-FIA requirements.
- c. In agreement with the MSA and ABkC, the tyres may be changed to the newly CIK-FIA homologated models provided from the same manufacturer in the third and final year of the tender.

### **3. Tenderers must:**

- a. provide a control front and rear tyre for each compound, to be retained by the MSA for comparison purposes
- b. bear all costs involved with their application and any testing by the MSA and/or ABkC
- c. ensure no changes to the CIK-FIA homologated specification of each tyre for the duration of the agreement
- d. ensure that a minimum stock level of 30 complete sets of each tyre (slicks and wet) is readily available in the UK to competitors at all times.

### **4. Tender procedure:**

- a. Tenders must be received as an original duly signed and dated (including name and title in block capital letters) by an authorised signatory of the Tenderer together with three copies in a closed and sealed envelope/package addressed to Dan Carter, Motor Sports House, Riverside Park, Colnbrook, SL3 0HG no later than 12 noon on Friday 30 June 2017 (“the Closing Date”)
- b. Tenders must be clearly marked on the outside of the sealed envelope/package with the name and address of the Tenderer and should also state clearly “Do not open – Sealed Tender Application in respect of MSA KZ2 & ABkC KZ UK Tyre Supply.”
- c. A receipt will be issued to the Tenderer at its request and shall serve as an acknowledgement of receipt of the Tender
- d. Tenders received after 12 noon on the Closing Date will not be considered for selection
- e. The MSA & ABkC intend to announce details of the successful Tender on or after 1<sup>st</sup> September 2017.

### **5. Important:**

- a. The MSA & ABkC has no obligation to accept any Tender, nor to enter into any agreement with anyone that submits a Tender
- b. The tender process is subject to a written agreement being entered into with the successful Tenderer
- c. The MSA & ABkC is neither obliged to give reasons nor to enter into any discussions regarding the acceptance, refusal or rejection of any particular Tender.
- d. The tyres will be judged on the retail price, the promotional package, consistent lap-times and durability of the tyre and feedback from test drivers as to the driving experience. The durability and grip of the wet tyre will also be taken into consideration.
- e. It is anticipated that four sets of each tyre will be required for testing purposes.